





How much is manual cash management costing you?



# In 2018, consumers used cash in 26 percent of transactions.

- Federal Reserve Bank of San Francisco, June 2019 Study

For retail and grocery, cash is still king.



EVENTION

• Forecast Cash Allocation

By leveraging automation, Evention's Cash **Operations** Management offers diverse back office **benefits** – from provisional credit to cash visibility and control.



# Leverage Provisional Credit





Money in your bank account each day.

#### **Provisional Credit Creates Cash on Hand**

By leveraging provisional credit, Cash Operations Management gives retailers more fiscal and operational mobility. The provisional credit feature makes funds from credits accessible nearly instantaneously thereby facilitating stronger cash flow and true working capital.

## **Recycle Cash in Store**

Employing provisional credit essentially recycles in-store cash thereby requiring less cash on hand. By removing excess, unnecessary cash from stores, provisional credit, in tandem with Cash Operations Management's auto-reconciliation ability, also reduces opportunities for theft.



# **Optimize Financial Operations**



Make the most from courier visits. Improve employee safety.

#### **Auto Credit Adds Value**

Cash Operations Management optimizes financial operations by auto-crediting the retailer's bank account, requiring less courier visits and reducing error-prone and inefficient operational instances.

## **Creating a Safe Working Environment**

Optimizing financial operations empowers retailers to optimize employee safety. Through auto-reconciliation, Cash Operations Management reduces house float. By tracking till counts, the biometrics integrated into the hardware add accountability, visibility, and control also acting as a monetary safe.

# **Streamline Cash Operations**





## **Erasing Manual Error**

Eliminating spreadsheets, manual comparison, and manual counting, Cash Operations Management facilitates faster, more efficient cash operations.

### **Reducing Cash on Hand to Improve Cash Flow**

Additionally, the solution requires less cash overall. This adds a simplicity that maximizes cash inventory and reduces cash in transit. Retailers' cash flow benefits from daily bank credit and less trips to the bank.





# **Improve Courier Performance**





## Put your capital to work.

## Digitizing cash

By digitally crediting cash to bank account thereby turning cash into instantaneous inventory and reducing cash on hand, Cash Operations Management requires less courier visits.

## **In-Store Working Capital Confidence**

With less time spent on courier management, retailers benefit from more in-store working capital. Better cash flow means complete cash equilibrium, which translates to more value-add operational and consumer-driven activities.



# **Deliver Visibility & Control**





# Make smart decisions from reliable projections.

## **The Cash Journey Creates Gains**

By leveraging biometrics and automated reconciliation, Cash Operations Management tracks the total cash journey - from drop through bank deposit.

## Better Tracking, Better Decisions, Higher Return

Through improved cash allocation, this comprehensive tracking drives better decision making through improved cash allocation forecasting. Retailers truly benefit from achieving this agility.







# The Retailer



- Regional Retailer with 10+ Stores
- Runs 2 Shifts of 8 Lanes
- Operates Within the Grocery Vertical



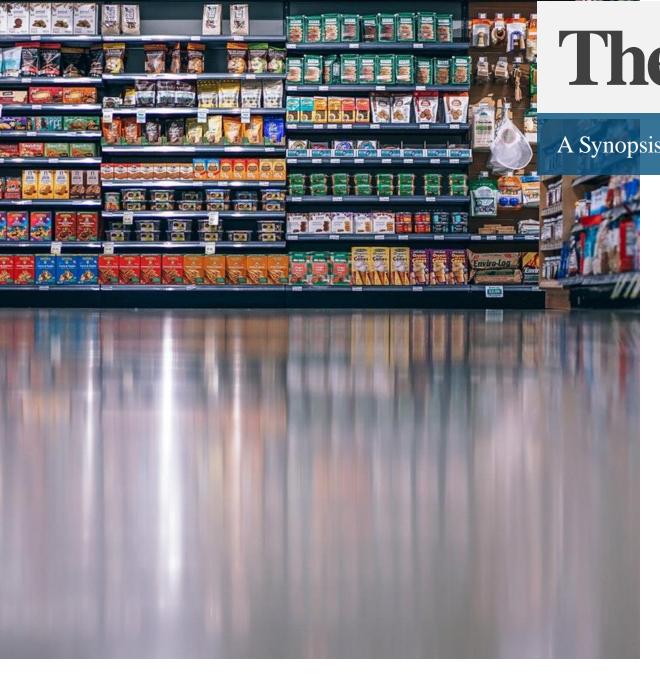


# The Problem

An Overview of Manual Cash Management Issues

- Manually Carried as Much as \$200K Over Several Days, a Safety and Cash Loss Issue
- Cashiers Spent an Average of 24 Minutes per Shift Counting/Handling Cash Resulting in 6.4 Hours of Cashier Cash Counting/Handling Daily Overall (8 lanes x 2 shifts x 24 minutes per shift = 6.4 hours per day of cashiering time)
- Management Spent 8 Hours Total Daily Overseeing
  Cash 16 cash counts, plus daily float counts
- Experienced Frequent Issues with Cash Shrink Stemming From Internal/External Theft and Manual Error
- Strained from Cash Flow Bottlenecks throughout Retail Operations





# The Solution

A Synopsis of Automation Cash Operations Implementation Results

- Achieved a 15 Hour Total Time Savings in Cash Management between Cashiers and Cash Office Operations
- Transferred 30 Minutes on Average per Cashier to Customer-Facing Opportunities – 8 Hours Total (8 lanes x 2 shifts x 30 minutes)
- Leveraged \$15k-\$45k in Cash Sales Immediately Via Provisional Credit Direct Transfer to Bank
- Decreased Over/Shorts to Approximately \$10 per Day Based on 40k in Cash Sales
- Improved Decision Making Process Due to Increased Cash Visibility
- Created Safer Environment for Employees
- Experienced Less Cash Shrink



